### FINANCIAL STATEMENT PRESENTATION

June 30, 2003

### Financial Overview Presented by: Kathy Tyson

#### RUNYON KERSTEEN OUELLETTE

The City of Waterville has now completed the financial audit process. The audit was substantially complete in October of 2003, but issuance was delayed to accommodate the capital assets, which were not provided until February 2004. This was a new requirement under GASB 34. The Department of Public Schools is part of the City and has been included in the City's financial statements. We also have a separate report on just the School Department funds.

The City received an unqualified opinion on the financial statements of the primary government, but excluded the library financial statements from the report due to extraordinary circumstances. With this exception, the financial statements are fairly stated in all material respects. The City had no reportable conditions noted in this years audit report. (There were five in 2001 and three in 2002.)

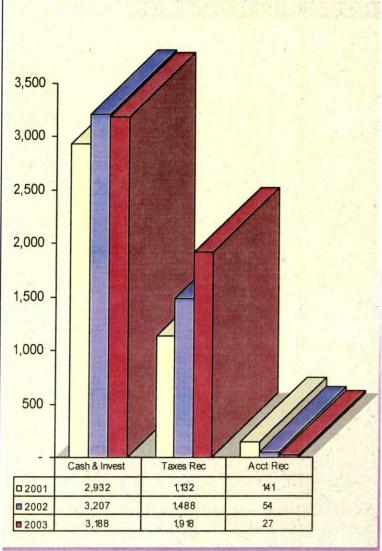
The remainder of this publication is dedicated to providing you with the financial results for fiscal year 2003 as well as some comparative data to other municipalities.

We hope you find this information useful and understandable.

Finally, we wish to express our appreciation to all those who were so helpful to us during the audit process. It is a pleasure working with both the City and School Department staff.

# **General Fund Assets**



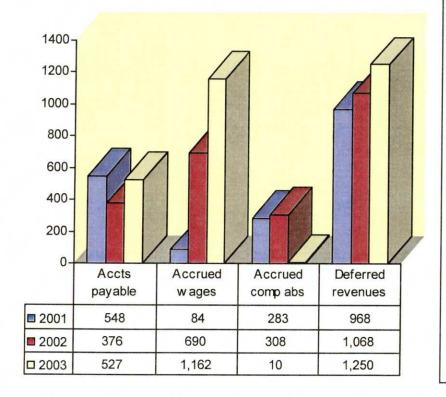


- The cash and investments (shown net of amounts held for other funds) remained relatively unchanged.
- Outstanding taxes and liens increased by approximately \$430K.



### **GENERAL FUND LIABILITIES**

(in thousands)

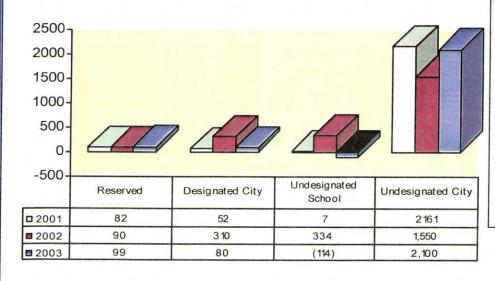


#### SUMMARY OF SIGNIFICANT CHANGES

- •Accrued wages, increased by \$472K. Accrued wages and compensated absences represent City payroll and vacation time earned in June of 2003, but paid (or taken) in July. The City accrued the full liability for summer teachers' payroll in its financials in 2003.
- Deferred revenue represents taxes still unpaid 60 days after the end of the year. These amounts are not recognized as revenues in the current year.
- Accounts payable increased by approximately \$151K due to timing differences in payments only.

### **GENERAL FUND EQUITY**

(in thousands)



- City undesignated fund balance increased by \$550K primarily due to favorable revenue and expenditure variances.
- School fund balances decreased due to the City reflecting the full teacher payroll liability in 2003.



### **GENERAL FUND REVENUES**

	Budget	2003 Actual	Variance
Taxes	15,646,587	15,464,741	(181,846)
Licenses, permits	133,380	128,045	(5,335)
Intergovernmental	10,598,574	10,495,072	(103,502)
Tuition and other charge	322,000	294,027	(27,973)
Charges for services	345,550	549,323	203,773
Fees and fines	21,000	14,303	(6,697)
Unclassified	760,942	1,018,523	257,581
Investment earnings	100,000	187,035	87,035
Use of surplus	535,516	510,871	(24,645)
Total revenue	28,463,549	28,661,940	198,391

- Tax revenue shows a negative variance because of the change in deferred property taxes (uncollected taxes are up) and because of abatements and discounts totaling \$217K.
- Intergovernmental revenues were lower than budgeted primarily due to lower than expected State revenue
- sharing (43K), State education subsidy (79K) and State aid roads (29K).
- · Charges for services exceeded budget due to higher than expected public works revenue.
- · Unclassified exceeded budget primarily due to PERC refund, sale of property, and miscellaneous
- reimbursements.



### **GENERAL FUND EXPENDITURES**

	2003			
	Budget	Actual	Variance	
Council	6,375	7,804	(1,429)	
Mayor	37,110	38,333	(1,223)	
Administration	1,404,111	1,247,691	156,420	
Assessor	135,069	117,967	17,102	
Information services	460,237	438,748	21,489	
Finance	336,113	332,025	4,088	
City clerk	128,951	147,750	(18,799)	
Planning	87,381	85,799	1,582	
Economic development	203,136	187,199	15,937	
Public works	3,414,484	3,460,775	(46,291)	
Parks and recreation	522,888	497,467	25,421	
Police	1,788,267	1,835,919	(47,652)	
Communication center	294,404	282,857	11,547	
Safety committee	1,200	1,005	195	
Fire	1,630,088	1,628,135	1,953	
Code enforcement	147,592	143,042	4,550	
Health & welfare	269,508	272,542	(3,034)	
Education	14,978,433	14,755,603	222,830	
Unclassified	638,428	671,257	(32,829)	
Debt service	1,305,763	1,230,617	75,146	
Total expenditures	27,789,538	27,382,535	407,003	

- •Administration expenditures were lower than budgeted due to the fact that when the budget is prepared all salary increases are budgeted in the administration line and are never transferred to the other individual department lines.
- Public works and police expenditures exceeded budget primarily due to salary increases that aren't reflected in the budget amount.
- •Education is under budget more details on page six.
- Debt service expenditures were under budget due to interest being less than anticipated.



### **SCHOOL GENERAL FUND REVENUES**

	Budget	2003 Actual	Variance
Property tax revenue	6,040,701	6,040,701	-
State education subsidy	7,668,451	7,589,286	(79,165)
State agency client	5,000	7,742	2,742
Vocational sending units	387,940	396,918	8,978
Tuitions	322,000	294,027	(27,973)
Other	368,100	416,904	48,804
Utilization of prior year encumbrances	29,645		(29,645)
Utilization of prior year surplus	156,596	161,596	5,000
Total revenues	14,978,433	14,907,174	(71,259)



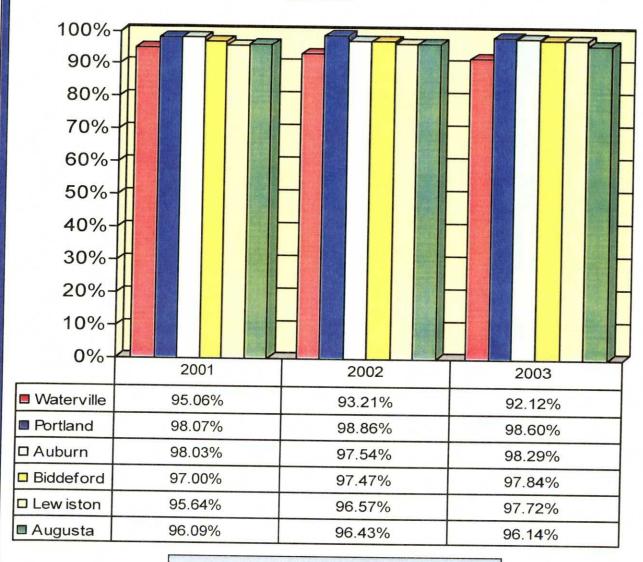
### SCHOOL GENERAL FUND EXPENDITURES

	Budget	2003 Actual	Variance
Elementary	3,217,829	3,185,602	32,227
Junior high school	2,221,878	2,194,818	27,060
Senior high school	3,373,538	3,367,747	5,791
Vocational school	1,376,673	1,352,950	23,723
Special education	1,857,804	1,844,226	13,578
Transportation	443,212	457,721	(14,509)
Administration	590,773	563,178	27,595
Health services	163,282	159,889	3,393
Insurance	67,600	71,984	(4,384)
Area resources	19,525	19,525	
ESL	51,322	36,687	14,635
Certification	13,175	8,927	4,248
Contingency	40,000	-	40,000
Music department	230,429	237,173	(6,744)
Technology	395,413	374,792	20,621
Alternative education	187,548	150,934	36,614
Capital improvements	3,435	3,435	-
City services	28,100	28,100	
Miscellaneous	77,000	75,289	1,711
Debt service	619,897	622,626	(2,729)
Total expenditures	14,978,433	14,755,603	222,830

<sup>•</sup>The School expenditures on a budget basis do not reflect the additional summer teacher payroll accrual which the City has reflected in the GAAP basis financial statements.



## TAX COLLECTIONS COMPARED TO OTHER CITIES

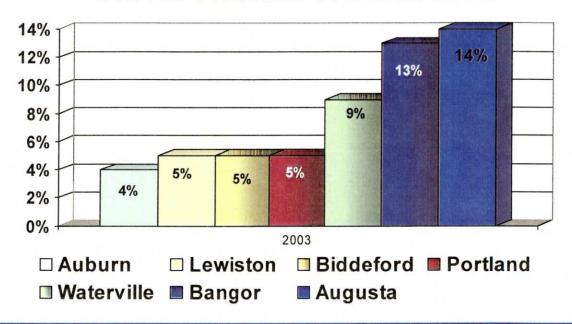


#### **OBSERVATIONS**

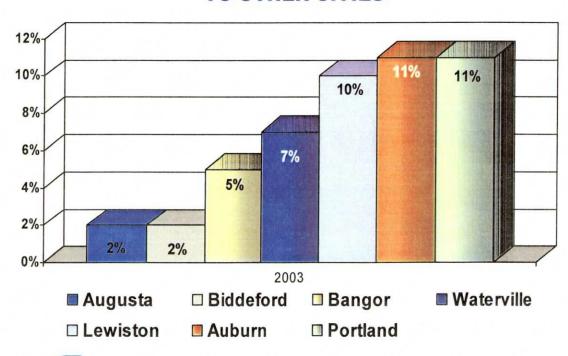
• Waterville's tax collection rate is somewhat lower than cities in Maine of similar size. This can put a strain on cash flow for certain times during the year.



## UNDESIGNATED FUND BALANCE AS A % OF BUDGET COMPARED TO OTHER CITIES

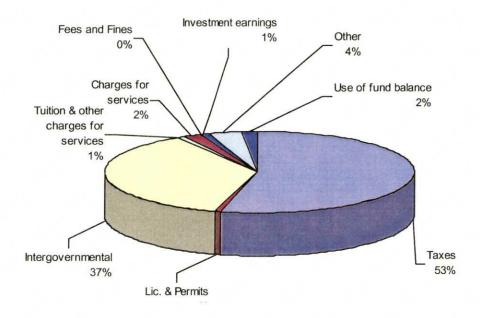


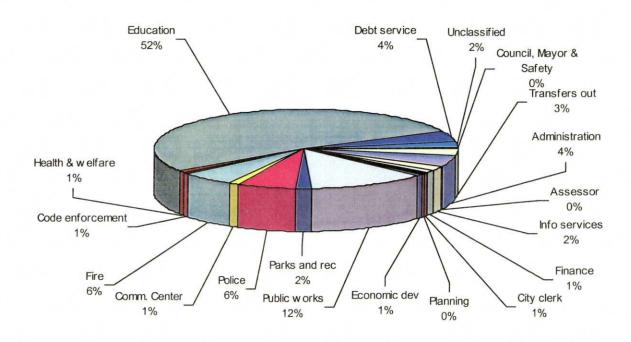
## DEBT SERVICE AS A % OF BUDGET COMPARED TO OTHER CITIES





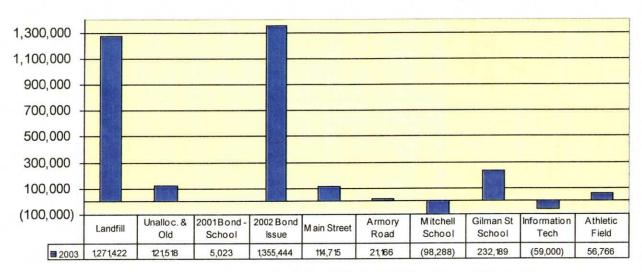
### 2003 REVENUES AND EXPENDITURES - GENERAL FUND



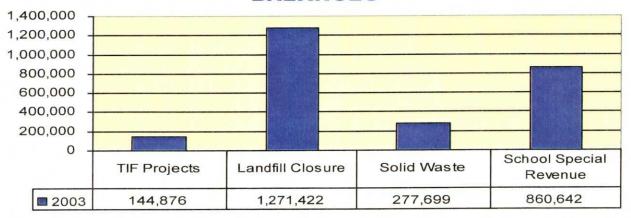




### CAPITAL PROJECTS FUND BALANCES (DEFICITS)



### OTHER SIGNIFICANT FUNDS - FUND BALANCES



### FINAL WORDS

This presentation is intended as a tool to assist the City Council, School Board and management in understanding its financial operating results.

The information contained in this publication should be read in conjunction with the audited financial statements and related disclosures and should not be used for any other purposes without the expressed consent of

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